



**Sameh Ayad**  
CCFO - Novartis Egypt

Sameh joined Novartis in 2005 as BPA Specialist and has been Novartis Egypt's Ad-interim CCFO from June 2015 until December 2015 after which he was appointed as CCFO.

He has more than nine years working experience in business planning and analysis in Egypt and Europe region office.

During his work at Novartis, Sameh assumed the role of FR&A Operations Manager in Egypt from August 2014 to June 2015, during which he worked with the FR&A team to develop knowledge and expertise in this area.

Prior to that, from June 2012, Sameh worked as BPA Manager for Europe Region, based in Basel, until he moved back to Egypt. Before that, Sameh had been BPA Head for Novartis Egypt since 2009.

Sameh graduated from the Faculty of Commerce at Ain Shams University, Egypt. He holds an MBA from the Arab Academy for Science and Technology.

His passion is to find the best ways for using the company's resources.

